

# The WM Difference



Current Services	New 10-year Contract	Benefits
<p><b>Residential Rates</b></p> <ul style="list-style-type: none"> <li>• WM area = UTC rates</li> <li>• Republic = Contract rates</li> </ul>	<p><b>NEW!</b></p> <ul style="list-style-type: none"> <li>• Rate relief for residents</li> <li>• Disabled veteran discount</li> </ul>	<ul style="list-style-type: none"> <li>• Rate relief offered with new services</li> <li>• 10% discount for veterans with 30% or greater disability</li> </ul>
<p><b>Service Frequency</b></p> <ul style="list-style-type: none"> <li>• Garbage: Weekly for all</li> <li>• Recycle:             <ul style="list-style-type: none"> <li>○ WM – EOW 96gal cart</li> <li>○ Republic – Weekly 64gal cart</li> </ul> </li> <li>• Yard Waste:             <ul style="list-style-type: none"> <li>○ WM – Weekly year-round</li> <li>○ Republic – Weekly Mar-Nov, EOW Dec-Feb</li> </ul> </li> </ul>	<p><b>NEW!</b></p> <ul style="list-style-type: none"> <li>• Garbage: Weekly</li> <li>• Recycle: EOW 96gal cart</li> <li>• Yard Waste: Weekly year-round</li> </ul>	<ul style="list-style-type: none"> <li>• Year-round service reduces customer confusion on winter yard waste schedule</li> <li>• Increased default cart size for recycle</li> </ul>
<p><b>Cans and Carts</b></p> <ul style="list-style-type: none"> <li>• Customer owned cans, contractor provided carts in use throughout city             <ul style="list-style-type: none"> <li>○ WM ~ 675 customer owned</li> <li>○ Republic ~ 1,175 customer owned</li> </ul> </li> <li>• Republic – Rental fee for garbage cart</li> </ul>	<p><b>NEW!</b></p> <ul style="list-style-type: none"> <li>• WM provided carts to be used for primary service.</li> <li>• No cart rental fees for residents</li> </ul>	<ul style="list-style-type: none"> <li>• Lower cost for the residents due to increased efficiency</li> <li>• Increased safety for our customers and drivers</li> <li>• More convenient for customers; WM will repair/replace carts due to normal wear and tear</li> </ul>
<p><b>Trucks</b></p> <ul style="list-style-type: none"> <li>• 10-year-old diesel trucks</li> </ul>	<p><b>NEW!</b></p> <ul style="list-style-type: none"> <li>• Compressed Natural Gas (CNG) trucks</li> <li>• Fueled with Renewable Natural Gas (RNG) recovered from our landfill</li> </ul>	<ul style="list-style-type: none"> <li>• Lower greenhouse gas emissions</li> <li>• Noise reduction – CNG engines are quieter than diesel</li> <li>• A cleaner, greener fleet for Lake Stevens!</li> </ul>

EOW = Every Other Week

# Benefits Beyond the Curb



New 10-year Contract	Description	Benefits
<b>Annexation of UGA areas</b>	<ul style="list-style-type: none"> <li>Customers in the current UGA areas are serviced by WM</li> <li>Upon annexation into the City, these customers will receive services at the current rates of the new contract</li> </ul>	<ul style="list-style-type: none"> <li>Allows residents and businesses in the annexed areas to receive benefits of the new contract right away</li> <li>Ensures unified services to all residents and businesses in the City with one hauler</li> </ul>
<b>Annual Clean Up Events</b>	<ul style="list-style-type: none"> <li>Two annual clean up events coordinated by WM and City</li> <li>12 drop boxes for recycle, yard waste and garbage provided for each event</li> </ul>	<ul style="list-style-type: none"> <li>Allows residents to dispose of unwanted household garbage, recyclables and yard waste for cleaner, greener city</li> </ul>
<b>Community Involvement</b>	<ul style="list-style-type: none"> <li>Annual contribution of \$5,000 to support community events, such as: Aquafest, Music by the Lake, and Movies in the Park</li> <li>Donation for a community garden with WM Bagsters and up to 100 yards of compost</li> <li>Continued membership in Lake Stevens Chamber of Commerce</li> </ul>	<ul style="list-style-type: none"> <li>WM will support and engage the community through key sponsorships</li> <li>Closing the composting loop – WM will provide compost for a community garden</li> <li>WM is a silver sponsor and active member in the Chamber</li> <li>WM contract manager is chair of the Chamber’s Event Committee</li> </ul>
<b>Bigbelly Containers</b>	<ul style="list-style-type: none"> <li>WM will provide 4 sets (1 garbage and 1 recycle in each set) of smart, solar-powered waste and recycling compactors</li> </ul>	<ul style="list-style-type: none"> <li>Alerts are sent to WM collection crews when the container is near full and ready to be collected</li> <li>Clean, green street containers and that provide greater e-connectivity</li> </ul>
<b>Education and Outreach</b>	<ul style="list-style-type: none"> <li>Up to 4 classroom workshops or lunchroom waste audits for grades K-12 per year</li> <li>WM education booth at up to 3 events per year</li> <li>On-site or virtual visits for multi-family and commercial customers</li> <li>Recycle education resources for community groups and schools</li> <li>Materials available in English and Spanish</li> </ul>	<ul style="list-style-type: none"> <li>Education programs will help to increase diversion and reduce recycling contamination</li> <li>Recycle guide and collection calendar available in English and Spanish</li> <li>All materials are transcreated and translated to be culturally relevant</li> <li>See WM outreach flyer for more details</li> </ul>
<b>Updated Contract Terms</b>	<ul style="list-style-type: none"> <li>10-year contract with mutual extensions</li> <li>Service to City Facilities</li> </ul>	<ul style="list-style-type: none"> <li>Contract language reflects current market trends and best practices</li> <li>Service reliability and stability</li> </ul>